



The New Zealand Experience
with Individualised Funding

Origins



INDIVIDUALISED FUNDING putting YOU in charge



INDIVIDUALISED FUNDING putting YOU in charge



Fun facts about New Zealand



INDIVIDUALISED FUNDING putting YOU in charge



Jaffa Race!

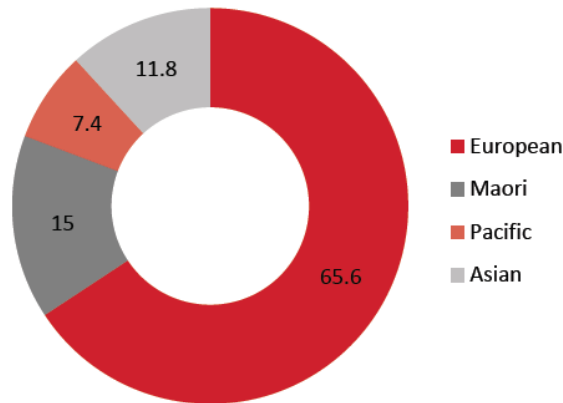


New Zealand demographics

4.5M People in New Zealand ¹

1 in 6 New Zealanders identify as having a disability (16%) ¹

Disability by ethnicity (%) ¹



Numbers by funding stream ²

IF	EIF	EGL	DHBs
2334	364	91	34

1 - 2013 Census, Statistics NZ
2- Ministry of Health, New Zealand

Manawanui – who are we?

- Manawanui – what does it mean??
 - Big Mana, big heart, steadfast
 - perseverance and tenacity
- New Zealand's only exclusive Individualised Funding Host Provider
- New Zealand's IF Experts
- New Zealand's IF Pioneers



My Journey



Challenges Brainstorm – 10 minutes

How self directed ARE your services? (Rate from 1 – 5)

What are the barriers?

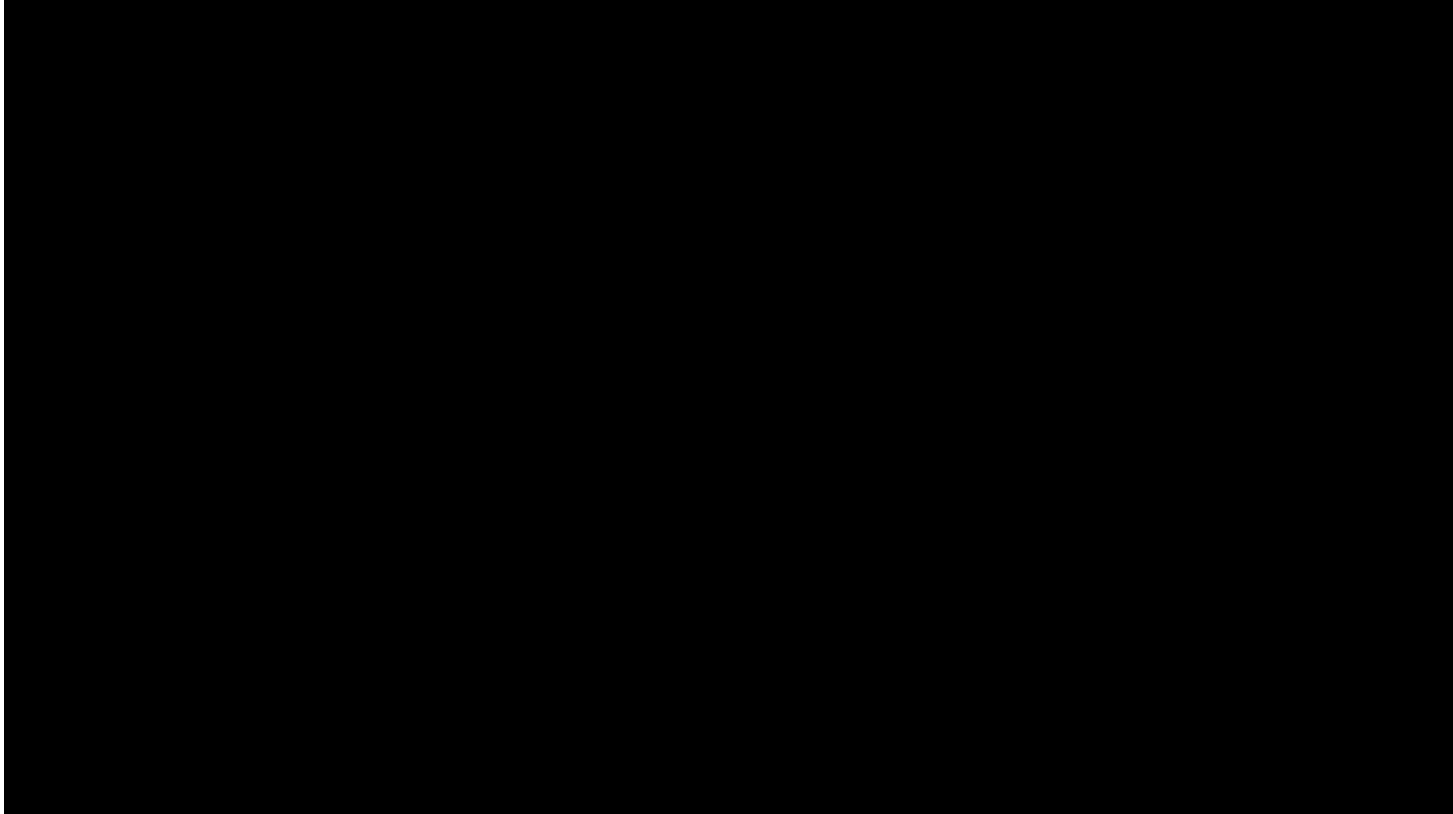
Where do they originate?

What needs to happen to facilitate change?

Self Direction



[Down Syndrome Brazilian Advert](#)



https://www.youtube.com/watch?v=RxQFImNZ_Vs&feature=player_embedded

Key concepts

- Value
- Choice
- Trust
- Control
- Flexibility
- Citizenship and contribution
- Empowerment



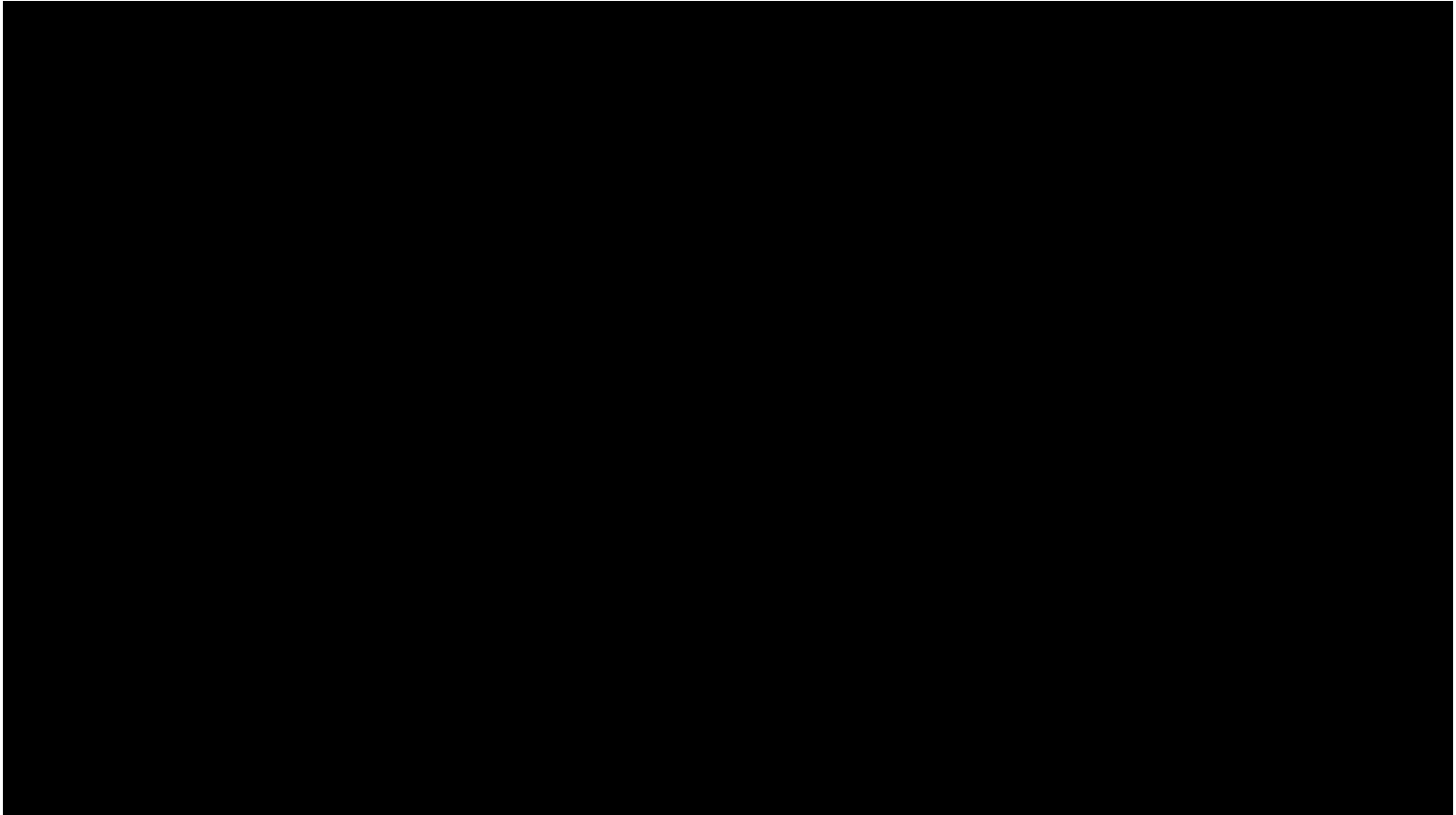
Transferring these concepts to action is a full paradigm shift!

Creep – more of the same with a different name?



Empowerment

[Deep Sea Diving in a Wheelchair](#)



http://www.ted.com/talks/sue_austin_deep_sea_diving_in_a_wheelchair.html

Origins of Individualised Funding in NZ

- Formalised in 2005 due to “under the radar” funding packages increasing. Roughly 200 people using it at that time
- Evaluation done in 2008 – 99% satisfaction
- Select Committee report on disability services in 2010 – instructed expansion
- Expanded the scheme to 13 Hosts and national accessibility

Our Organisational Evolution

- POWER issues
- Doing the right thing
- Fish in trees
- Collective purpose
- Systems and processes
- Customer service
trumps process
- Team work





Critical Success Factors

- Acceptance of RISK
- People need control over resources and decisions
- Promote as cost neutral/better outcomes

How far we have come!

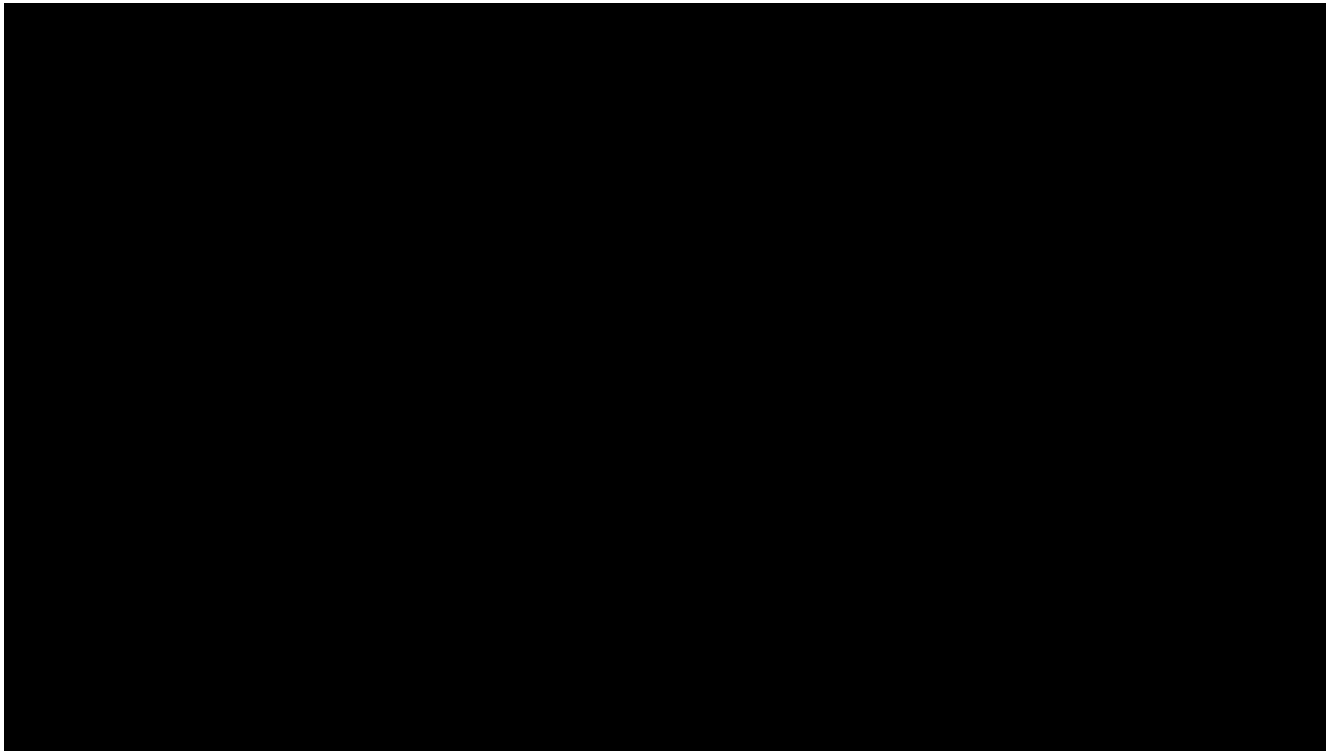


AUTOCOWRECKS.COM



Introduction to Manawanui

What is IF all about?



The Host Provider Role

- Coaching to get the person/family set up as an employer (ongoing support via Free Phone line)
- Budgeting and employment advice and support
- Ongoing monitoring of expenditure
- Invoicing the funder for expenditure
- Reporting to the person on their status
- Reporting to the funder
- Contractual obligations

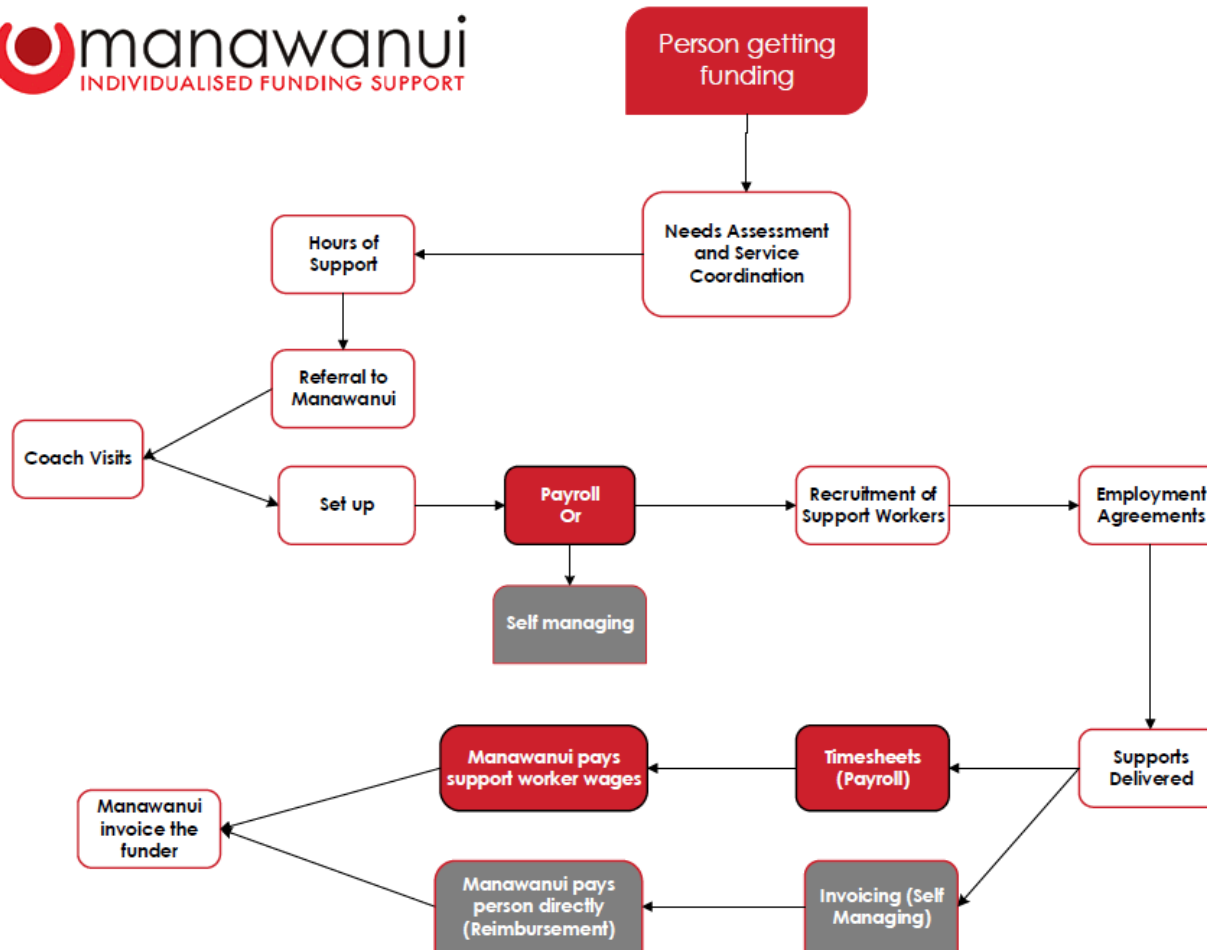
Contractual Obligations

- Service Specifications
- Level 1, 2, and 3 (for different fees set by the host provider)
- Tiered “basic” fee structure for level one – additional fees set by the provider for levels 2 and 3

11.1 The Host Provider must provide Services in accordance with all relevant New Zealand laws and other requirements, including, but not limited to:

- 11.1 The Code of Health and Disability Services Consumers' Rights 1996;
- 11.2 The Health Act 1956;
- 11.3 The Privacy Act 1993;
- 11.4 The Health Information Privacy Code 1994;
- 11.5 The New Zealand Disability Strategy 2001; and
- 11.6 All other relevant law including the laws related to tax, employment and health and safety.

INDIVIDUALISED FUNDING putting YOU in charge



...putting YOU in charge

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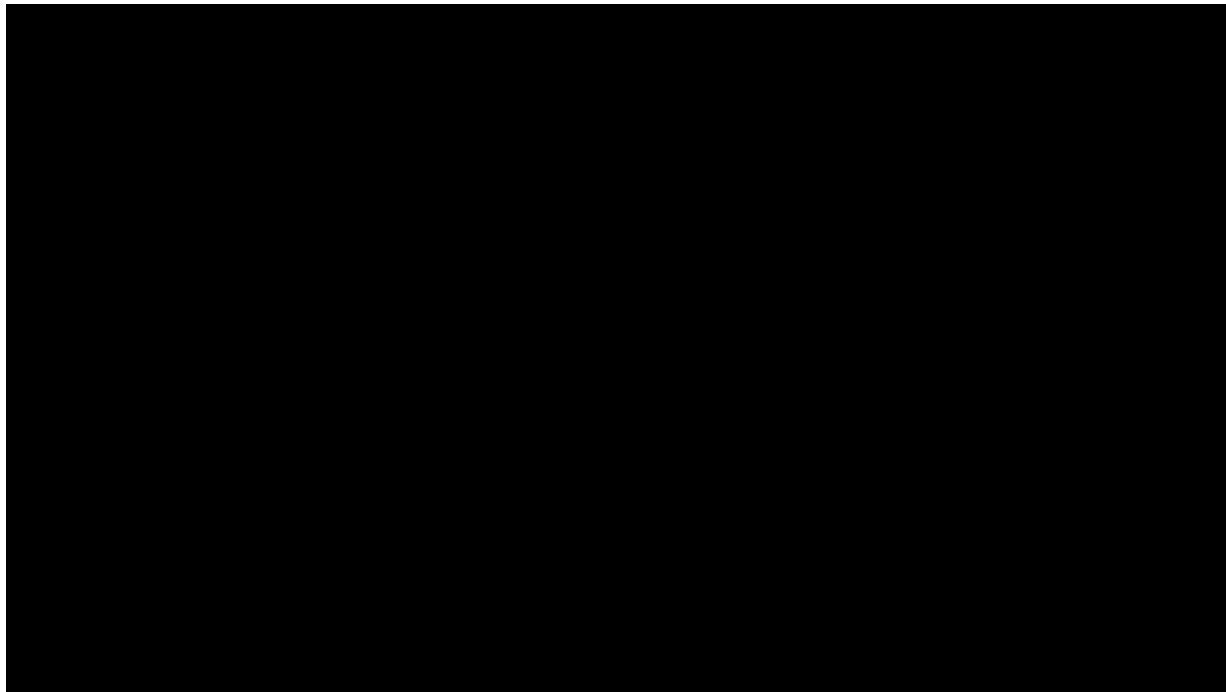


Our Fees

- Based on utilisation and allocation
- Payroll: 8.2% on utilisation
- Self managing: 6.5% on utilisation
- And then (allocation fee for administration costs):
- Self Managing – an additional 1% on unused allocation and,
- Payroll – an additional 2.7% on unused allocation
- Additional Administration fees are only charged for the applicable funding period

Payroll or Self Managing

Video



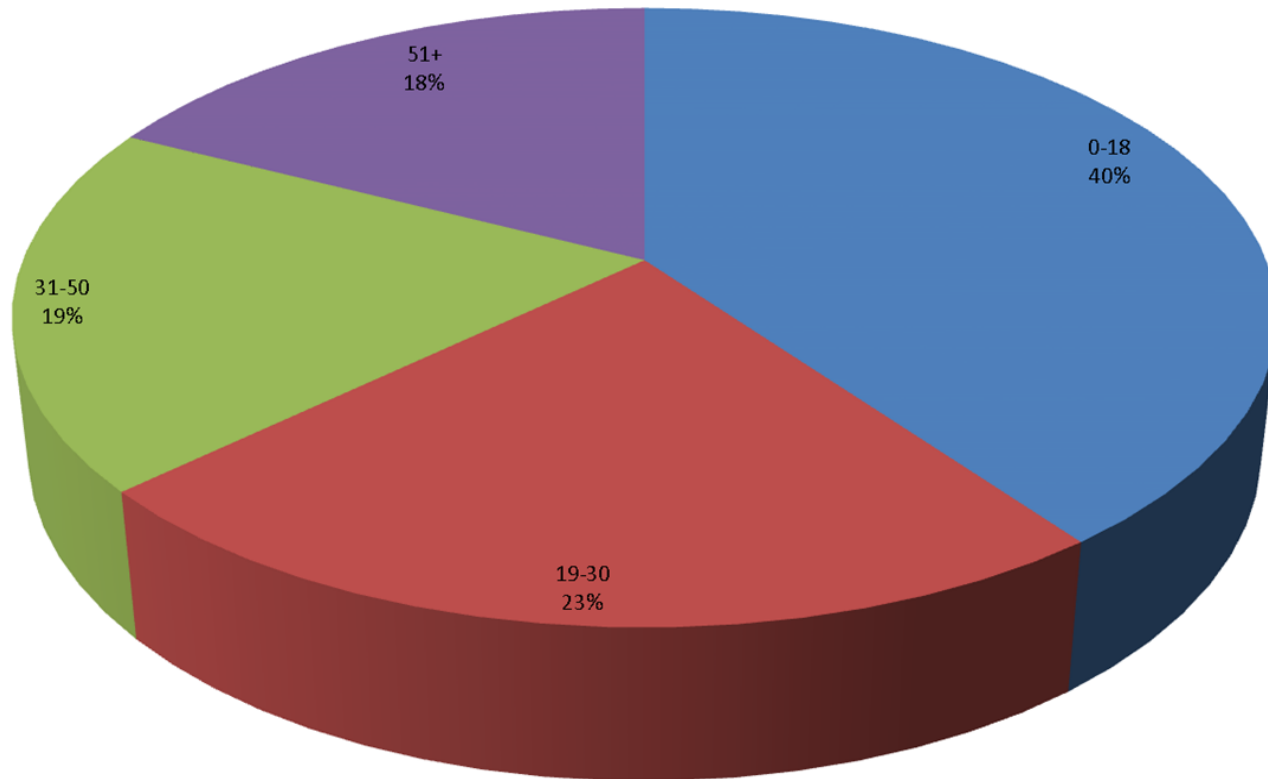
<http://bit.ly/1WP4LtN>

Group Exercise

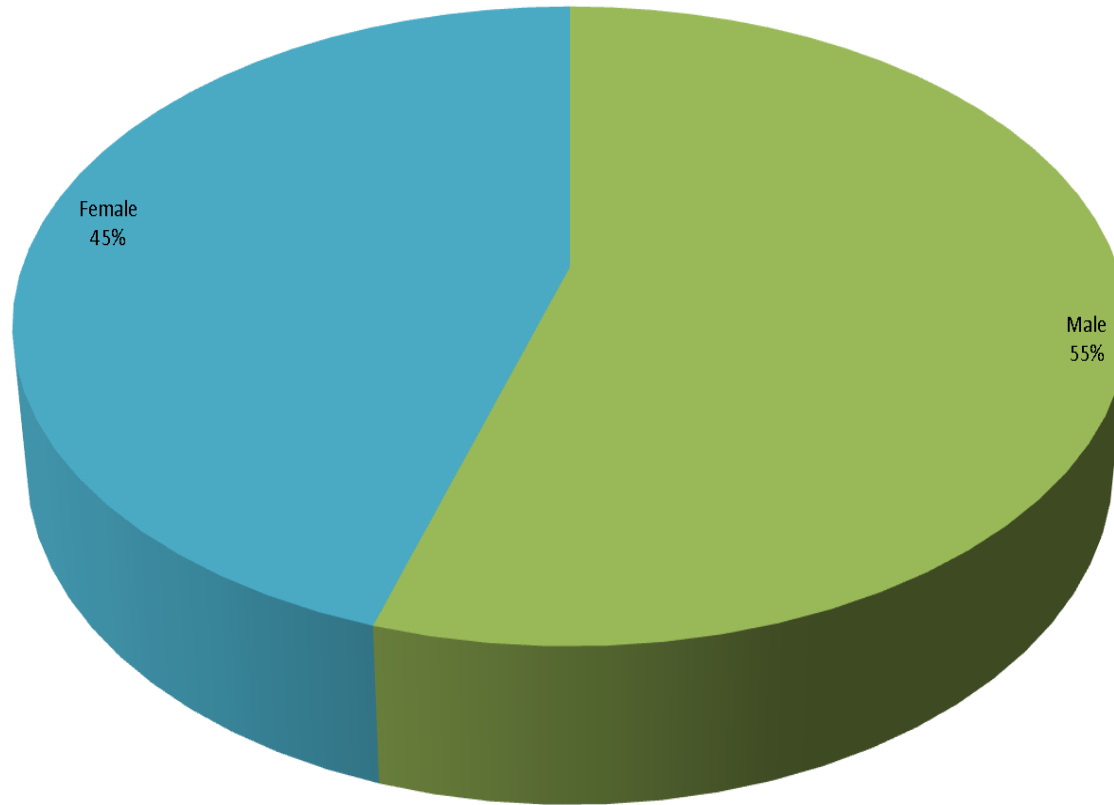
- Identify in the scenario some supports the person could purchase using IF/Self Direction here in Ireland
- Describe how self determination would benefit this person
- What are some potential barriers or risks and how would you handle them

Fun Facts about IF in New Zealand

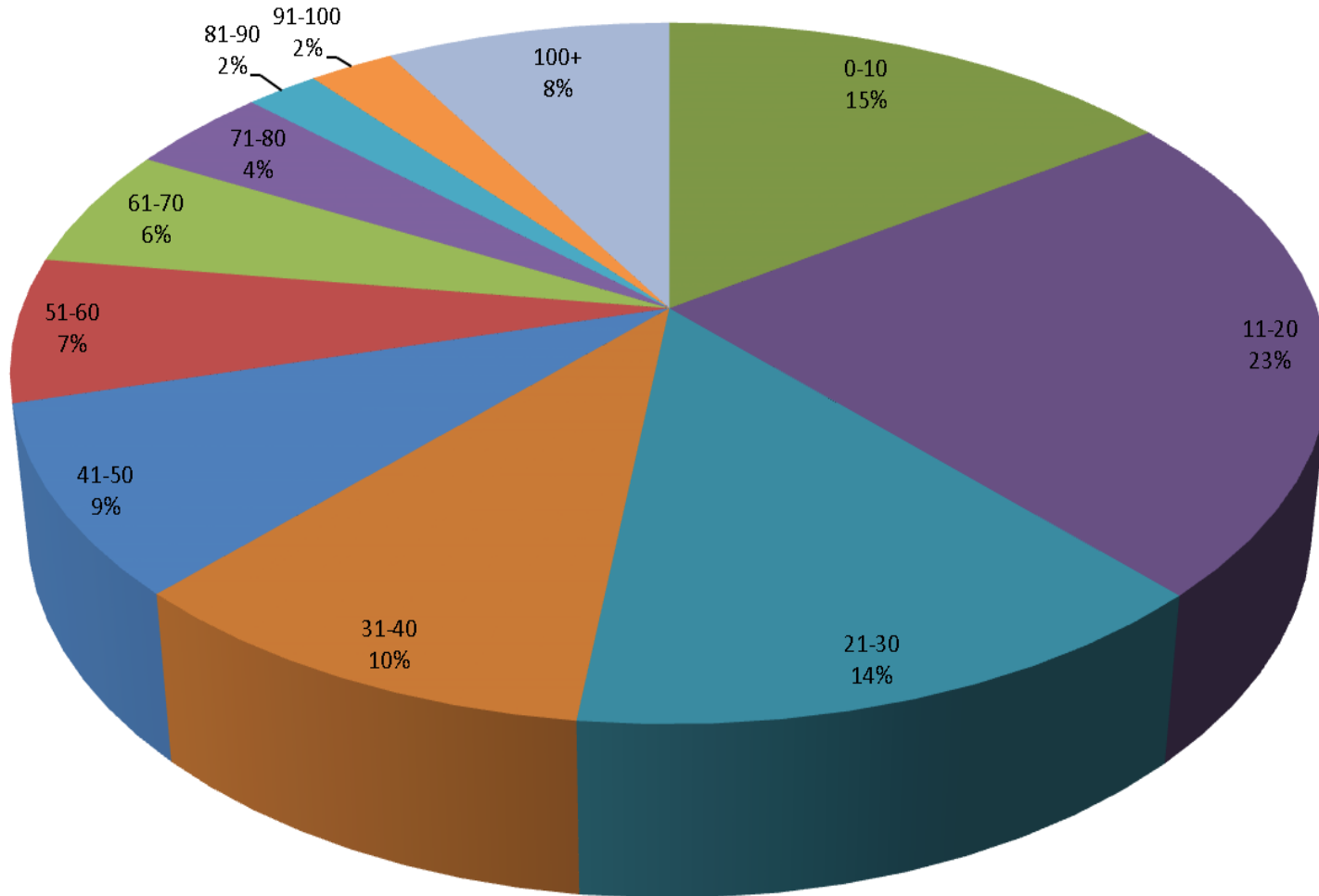
Clients - By Age Demographic



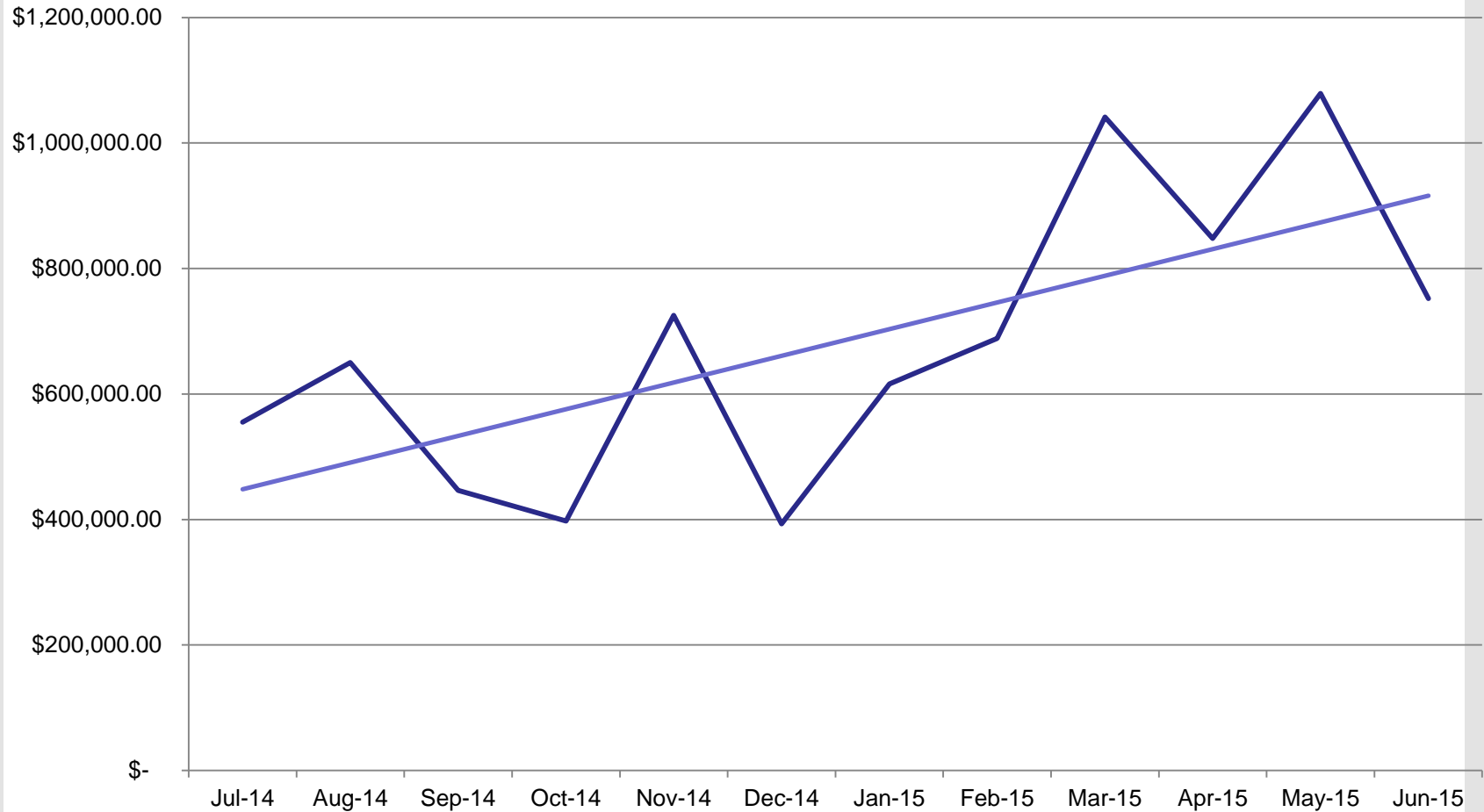
Clients - Male vs Female



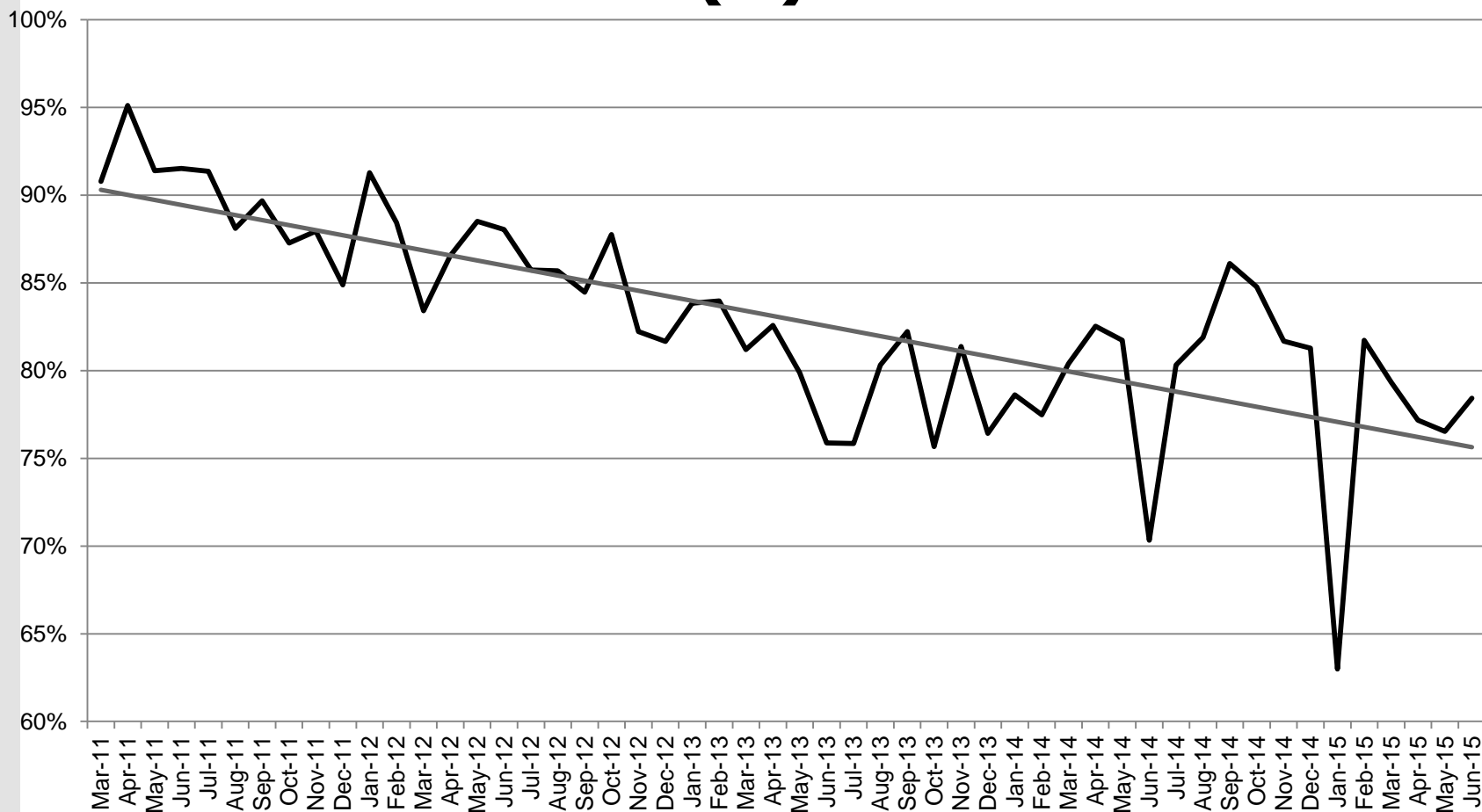
Package Sizes (hours per fortnight)



Underspent Amount per Month



Percentage of allocated funds spent (IF)



Transitioning to Self-directed Disability Support

A Thematic Analysis

Community contribution
The social impact resulting from the roles that people with disability want to fill.
[Click here to listen to all participants' interviews](#)

4. Productivity
Work and supported employment, Self-employment, Entrepreneurship and social change, Socially valorised role, volunteering....
[Click here to hear about the impact of productivity on people's lives](#)

3. A home of One's Own
Choosing where you live and who with
[Click here for stories about living situation choices](#)

2. Mobility & Technology
Assistive technologies, Universal design...
[Click for stories about the impact of technology and mobility on people's lives](#)

1. Natural Supports & Networks
Circles of support, PATHS & MAPS, intentional invitations ...
[Click here to listen to people talking about how they get support from the people around them](#)

Build confidence to overcome transition crisis
Enabling role of funding structures, such as Individualised Funding and EIF; EGL and its implications
[Click here to listen to interviewees who advocate for those who feel unheard: Very High Needs families.](#)

Transitioning to a personalised model can potentially enhance different aspects of your life. But how can people understand all their options?
[Click to hear how Individualised Funding has inspired people to take new actions](#)

- Enabling Individualised Funding with community hubs, by Sharon Cooke
- Our whānau - the most natural caring environment, by Lisa Cullen
- Learning from each other, by Trudy Holmes
- Dream Possible, by Joanne Pothey
- Richard Buchanan Personal Care and History

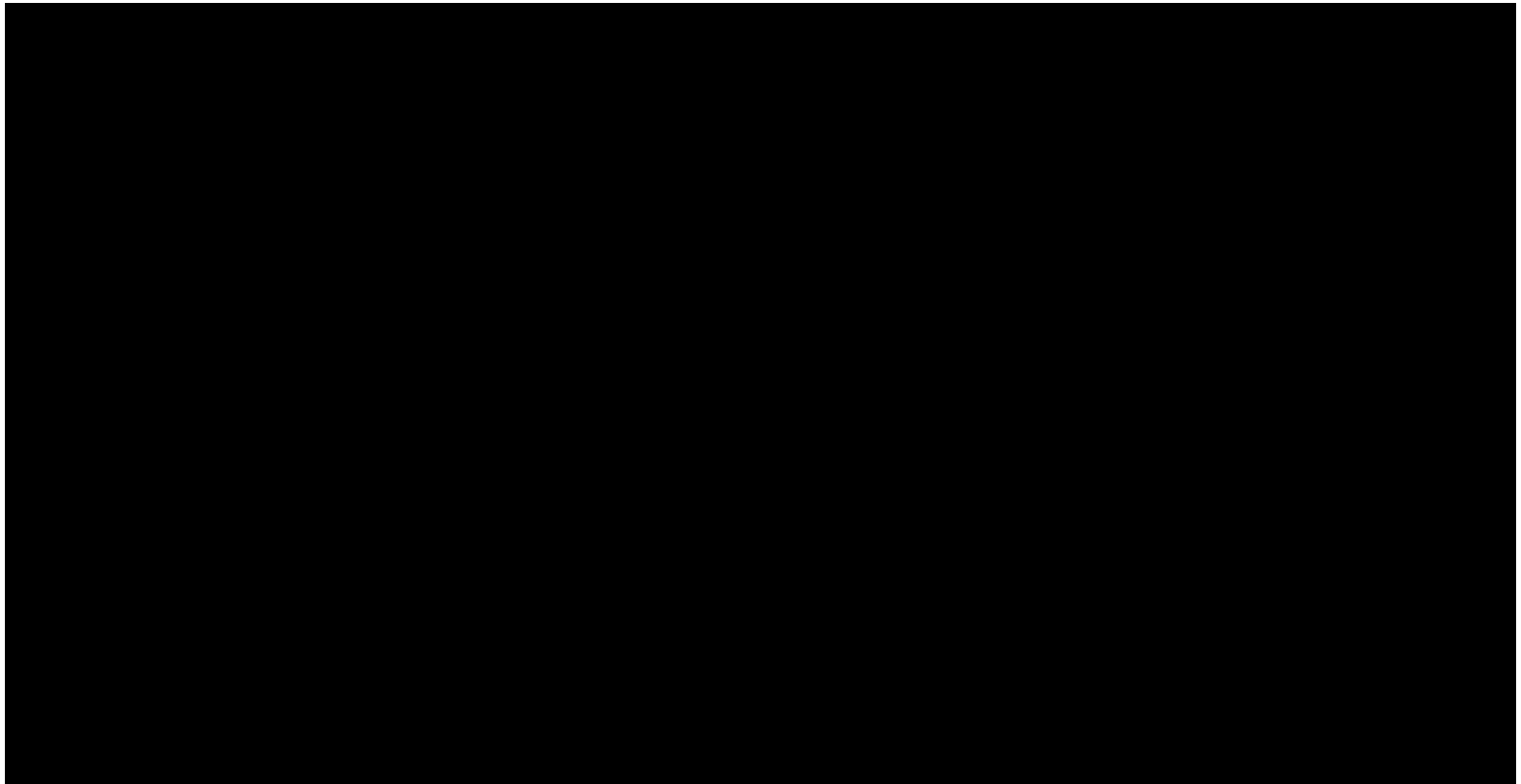
OUR RESEARCH

1. Cost and Economy

2. Interactive Coaching Tool

Its all about LOVE

Video



https://www.youtube.com/watch?v=Dzxe_pQTd90

Our People

Michael



Stories



<https://www.youtube.com/watch?v=qXjg96Q8ZjY>

Whats next for us?

- A revolutionary approach!
- The vision: All disability supports in one IF package
- All social supports AND disability supports in one package
- All educational supports, social supports and disability supports in one package
- A fully evolved Individualised Funding programme which enables people to have “an ordinary life”
- Other funders and demographics

The New Model

Enabling Good Lives

- ☉ In Christchurch and the Waikato
- ☉ Combine budgets/allocation from three different funders:
 - Ministry of Health (disability support)
 - Ministry of Social Development (Vocational & Day services)
 - Ministry of Education (special needs education support)
- ☉ People can purchase a range of supports across the funders portfolio areas within the Purchasing Guidelines
- ☉ Both Demonstration Projects are targeting 150 people each year from specifically identified demographic groups.

Choices in Community Living

- ☉ People currently in residential care having more control over the budgets for their supports.
- ☉ The person/family work with the residential provider to facilitate a self directed approach and increased flexibility for the person.
- ☉ Often entails facilitating the person's move to independent living and/or flatting.

Enhanced Individualised Funding

- ☉ Funded through the Ministry of Health
- ☉ Been operating for three years
- ☉ There are currently 364 people using it
- ☉ The Ministry of Health is currently reviewing the Purchasing Guidelines.

Navigators, Local Area Coordinators and Connectors

Support the disabled person to bring together their existing natural supports and help build intentional community and network connections.

EIF: Local Area Coordinators help people to identify and access community and other natural supports.

EGL Christchurch: Navigators who do similar work.

EGL Waikato: the role is a Connector.

All of these roles are aimed at maximising the use of natural supports prior to identifying the need for formal funding, and ultimately reducing the reliance on formal funding.

The Andrells Enabling Good Lives

[Video](#)



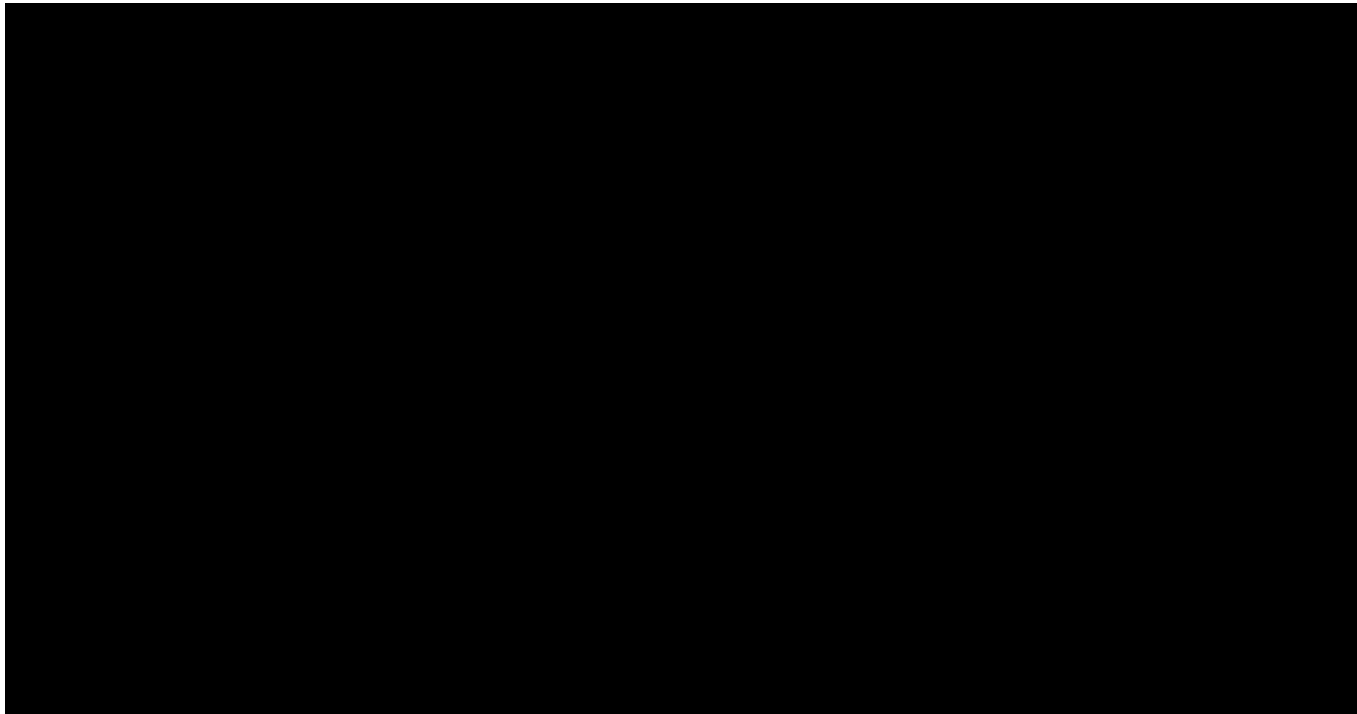
<http://bit.ly/1V5Y98g>

Whats your role?

- Be facilitators – take a “can do” approach
- Try to “keep it clean” (not mix up service provision and purchasing supports – stay away from the perverse incentive)
- Try to enable a “full meal deal”
- Support the acceptance of risk and power shifts
- Offer supports that people want to buy

Disobedient Thought

Video



<https://www.youtube.com/watch?v=aumxbgOdkRU>

Challenge Review

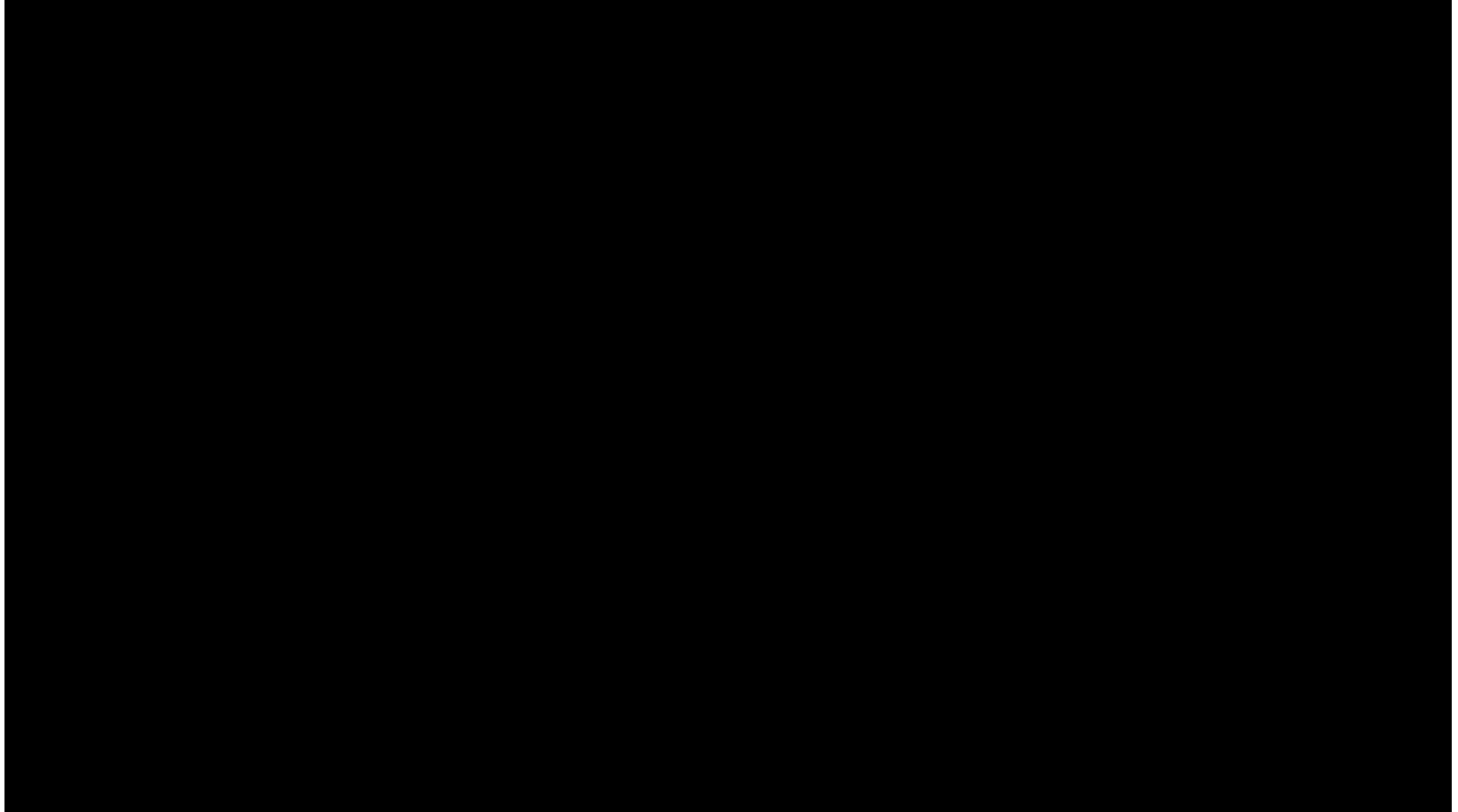
- How do you rate yourself now?
- What can you do to improve self direction in your service?
- How will you address the barriers and/or challenges

STARS: Seeking Talented And Resourceful Supporting actors

[Video](#)



<http://bit.ly/1KgvXwk>



<https://www.youtube.com/watch?v=xd63g3d8qOs>

Some thoughts...

Do we have courage



Opportunities to participate



INDIVIDUALISED FUNDING AGENCY



www.incharge.org.nz