

***ALLOCATING RESOURCES  
– HOW CAN WE GET IT RIGHT?***

**Date:** 21<sup>st</sup> & 22<sup>nd</sup> February, 2012  
**Venue:** Tullamore Court Hotel  
**Cost:** €110 per delegate (an additional cost of €40 will apply for delegates wishing to attend conference dinner on Tuesday, 21<sup>st</sup> February)

Allocating resources in a fair and equitable manner has historically been and remains to this day a stubbornly difficult nut to crack. The reasons for this are varied and often complex, but a significant contributing factor is no doubt the absence of a sophisticated services costing methodology. This deficit will become more accentuated in the context of the new Disability Policy which envisages a greater emphasis on individualised funding and personal budgets. The new way of doing business also proposes a greater focus on Commissioning, Tendering and Procurement of Services and a proper services costing methodology is a very necessary pre-requisite before such an approach can be successfully introduced.

Mindful of these challenges the National Federation of Voluntary Bodies is organising a two day event which will examine work in this country and in the UK of service costings. We will look at the practical application of the SIS system in one large service provider in Ireland. We will also hear about the practical experiences of both commissioners and service providers for whom commissioning, tendering and procurement of services is the lived reality.

This conference will be of interest to Senior Management of Service Providers; Board Members; Disability & Other Senior Management in HSE, and others.

***Link to book your place online is:***

**<http://form.fedvol.ie/>**

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**P R O G R A M M E**

**Tuesday, 21<sup>st</sup> February, 2012**

**9.30am -10.30am: Registration & Tea/Coffee**

*Chairperson: Mr. John Hannigan, Chairperson, National Federation's Finance Sub Committee*

**10.30am - 10.45am: Welcome & Introductions**

Brian O'Donnell, Chief Executive, National Federation of Voluntary Bodies & John Hannigan, Chairperson, National Federation's Finance Sub Committee

**10.45am – 11.45am: St. Michael's House Individual Cost per Client Exercise**

Paul Ledwidge, St. Michael's House

**11.45am—1pm: Practical Exercise: Input of data in to St. Michael's House Cost per Client Exercise Spreadsheets**

Delegates' active participation in inputting example data

**1.00pm – 2.00pm Lunch**

*Chairperson: Mr. Andy Heffernan, Chief Executive, St. John of God Community Services*

**2pm – 3.30pm Using the Supports Intensity Scale as Method of Enhancing Personalisation of Services**

*Anna Shakespeare, St. John of God Community Services*

**3.30pm – 4.00pm Tea / Coffee**

**4.00pm – 5.00pm: Costing Services – In Control Approach**

*John Waters, In Control UK*

**7.00pm: Conference Dinner**

Wednesday, 22<sup>nd</sup> February, 2012

*Chairperson:* *Ms. Winifred O'Hanrahan, National Director, Brothers of Charity Services*

9.30am – 11am **A Commissioner's View of Commissioning**  
Sue Lloyd Selby, Senior Project Manager, Value Wales, Welsh Assembly

11am – 11.30am **Tea / Coffee Break**

11.30am – 1pm: **Tendering, Commissioning & Procurement of Services – Threat or Opportunity ?**  
Nigel Deane and Darron Grundy, Brothers of Charity Services, UK

1pm – 2pm: **Lunch**

*Chairperson:* *Mr. Christy Lynch, Chairperson, National Federation of Voluntary Bodies*

2pm – 3.30pm **Tendering, Commissioning & Procurement of Services – An Irish Perspective**  
Eithne Fitzgerald, Head of Policy & Public Affairs, National Disability Authority

3.30pm – 4.15pm: **Panel Discussion**

- Sue Lloyd Selby, Senior Project Manager, Value Wales, Welsh Assembly;
- Nigel Deane, Chief Executive, Brothers of Charity Services UK;
- Eithne Fitzgerald, Head of Policy & Public Affairs, National Disability Authority;
- Patricia Doherty, Chief Executive, St. Michael's House;
- Mary De Paor, Parent;
- Cate Hartigan, Assistant National Director –Disability Services, HSE

4.15pm – 4.30pm: **Close of Conference**  
Mr. Christy Lynch, Chairperson, National Federation of Voluntary Bodies

## **Other Information:**

**Conference Fee:** €110 per delegate, which includes attendance at above two day event, all conference material, lunch and tea/coffee on both days. An additional charge of €40 will apply if you would like to attend conference dinner on Tuesday, 21<sup>st</sup> February, 2012

**Accommodation:** A rate of €65 will apply for a single room and €40pps for double / twin room in the Tullamore Court Hotel. Reservations to be made directly with Hotel (Tel: 057-9346666).